



**The Council** of Insurance Agents & Brokers

As the premier association for the top commercial insurance and employee benefits intermediaries worldwide, The Council creates a forum for the most sophisticated brokers to generate industry solutions, provides intelligence and insights to promote steady business growth, and engages lawmakers, regulators and stakeholders to support the interests of its member firms and the valuable role they play in the mitigation of risk for their clients. The Council has represented the best and brightest of the brokerage industry since 1913.



## ADVOCACY

*Your interests at the  
forefront on Capitol Hill*



## BUSINESS INTELLIGENCE

*Forward-thinking  
resources to help you  
anticipate ever-changing  
environments*



## ENGAGEMENT OPPORTUNITIES

*Build relationships with  
market leaders worldwide*



## TALENT DEVELOPMENT

*Prepare your leadership  
pipeline and advance  
your growth*

### Presence

Nearly 50 years of  
experience on Capitol Hill

### Intelligence

Federal, state and  
international legislative  
and regulatory issues

### Influence

Educating Members  
of Congress and  
key regulatory  
decision-makers

### CouncilPAC

- ▶ \$2.5 Million Political  
Action Committee
- ▶ Top insurance  
industry PAC

### Leader's Edge

Our award-winning  
magazine for the world's  
leading brokers

### Newsletters

Current and relevant  
benefits, operations,  
leadership and industry  
topics

### Insights

Ongoing market surveys,  
compliance guides,  
regulatory updates and  
emerging industry trends

### Webinars

Topics and tools from  
subject matter experts

### Flagship Meetings

Top-tier broker and carrier  
executives

- ▶ ILF:  
premier meeting for  
the property/  
casualty market
- ▶ EBLF:  
essential platform for  
growing your benefits  
business
- ▶ Legislative & Working  
Groups Summit:  
annual DC fly-in

### Working Groups

Peer-share on key issues  
directly impacting your  
business: CFO, CIO, Claims,  
HR, International, Legal  
Counsel, and Marketing &  
Communications

### Council Academy

Targeted training at its best  
for entry-level to C-Suite

- ▶ Insurance Professional  
School for P/C and  
Employee Benefits  
designations
- ▶ Action-oriented  
Learn-by-Doing  
Programs
- ▶ Virtual Workshops

### The Council Foundation

- ▶ Internship program  
development and  
implementation tools
- ▶ Scholarships
- ▶ Research on the tides  
and trends that shape  
the industry
- ▶ Recruitment best  
practices

Push your business to the next level. **Call Ken Haltenhof at 630.210.4699** or [ken.haltenhof@ciab.com](mailto:ken.haltenhof@ciab.com)