

The Council of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

THE COUNCIL BY THE NUMBERS

MEMBERS
PLACE

90%

P/C
PREMIUMS

70%

EMPLOYEE
BENEFITS

16.8% 


REVENUE INCREASE
YEAR OVER YEAR

MAINE

HEADQUARTERS:

Cross Insurance (ME - 3)

 **\$170.0
MILLION**
IN REVENUE LAST YEAR

6% 
REVENUE INCREASE
YEAR OVER YEAR

 **\$4.90 B
PREMIUMS**
WRITTEN IN 2019

 **800
EMPLOYEES**

KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Stabilizing the individual insurance marketplace
- Easing ACA Compliance Requirements for Employers
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

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