

The Council of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

THE COUNCIL BY THE NUMBERS

MEMBERS
PLACE

90%

P/C
PREMIUMS

70%

EMPLOYEE
BENEFITS

16.8% 

REVENUE INCREASE
YEAR OVER YEAR

MICHIGAN

HEADQUARTERS:

Acrisure (MI - 3)

AmeriTrust (MI - 14)

Burns & Wilcox (MI - 14)

Hagerty (MI - 1)

Sterling Insurance Group (MI - 10)

 **\$1.885**
BILLION
IN REVENUE LAST YEAR

11% 
REVENUE INCREASE
YEAR OVER YEAR

 **\$9.52 B**
PREMIUMS
WRITTEN IN 2019

 **77475**
EMPLOYEES

KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Stabilizing the individual insurance marketplace
- Easing ACA Compliance Requirements for Employers
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

FOR MORE INFORMATION, PLEASE CONTACT:

Joel Wood, SVP, Government Affairs
joel.wood@ciab.com | 202.783.4400

Joel Kopperud, VP, Government Affairs
joel.kopperud@ciab.com | 202.783.4311

Blaire Bartlett, Director, Government Affairs
blaire.bartlett@ciab.com | 202.662.4306



Learn more at ciab.com