

The Council of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

THE COUNCIL
BY THE
NUMBERS

MEMBERS PLACE

90%
P/C PREMIUMS

70%
EMPLOYEE BENEFITS

NEW YORK

HEADQUARTERS:

CM&F Group, Inc. (NY-10)

Iroquois Group (NY-23)

JenCap Holdings LLC (NY-12)

Lawley Services Inc. (NY-26)

Marsh, Inc. (NY-12)

NFP (NY-12)

OneGroup, Inc. (NY-24)

Rose and Kiernan, Inc. (NY-20)

Synapse Services LLC (NY-25)

USI Holdings Corporation (NY-17)

Willis Towers Watson (NY-10)

York International Agency (NY-17)

 **\$22.45**
BILLION
IN REVENUE LAST YEAR

56% 
REVENUE INCREASE
YEAR OVER YEAR

 **\$88.6 B**
PREMIUMS
WRITTEN IN 2019

 **93875**
EMPLOYEES

KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Permanently repealing the Cadillac Tax
- Easing the compliance requirements for employers
- Stabilizing the individual insurance marketplace
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Extending the National Terrorism Risk Insurance Act (TRIA) for 10 years
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

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