

# **The Council** of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

## THE COUNCIL BY THE NUMBERS

MEMBERS  
PLACE

90%

P/C  
PREMIUMS

70%

EMPLOYEE  
BENEFITS

16.8% 

REVENUE INCREASE  
YEAR OVER YEAR

## OKLAHOMA

### HEADQUARTERS:

INSURICA DFB Insurance Services (OK - 11)

Rich & Cartmill, Inc. (OK - 1)

 **\$149.3  
MILLION**  
IN REVENUE LAST YEAR

11%   
REVENUE INCREASE  
YEAR OVER YEAR

 **\$1.1 B  
PREMIUMS**  
WRITTEN IN 2019

 **900  
EMPLOYEES**

### KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Stabilizing the individual insurance marketplace
- Easing ACA Compliance Requirements for Employers
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

### FOR MORE INFORMATION, PLEASE CONTACT:

Joel Wood, *SVP, Government Affairs*  
joel.wood@ciab.com | 202.783.4400

Joel Kopperud, *VP, Government Affairs*  
joel.kopperud@ciab.com | 202.783.4311

Blaire Bartlett, *Director, Government Affairs*  
blaire.bartlett@ciab.com | 202.662.4306



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