

The Council of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

THE COUNCIL
BY THE
NUMBERS

MEMBERS PLACE

90%
P/C PREMIUMS

70%
EMPLOYEE BENEFITS

≡ PENNSYLVANIA ≡

HEADQUARTERS:

Engle-Hambright & Davies, Inc. (PA - 11)
Glatfelter Insurance Group (PA - 10)
Henderson Brothers, Inc. (PA - 18)
Insurance Management Company (PA - 16)

Johnson Kendall & Johnson, Inc (PA - 1)
Keystone (PA - 12)
Murray Securus (PA - 11)
Patriot Growth Partners (PA - 6)
Simkiss & Block (PA - 6)
The Graham Co. (PA - 3)
Venture Programs, Inc. (PA - 6)

 **\$330.8**
MILLION
IN REVENUE LAST YEAR

18% 
REVENUE INCREASE
YEAR OVER YEAR

 **\$6.73 B**
PREMIUMS
WRITTEN IN 2019

 **1900**
EMPLOYEES

KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Permanently repealing the Cadillac Tax
- Easing the compliance requirements for employers
- Stabilizing the individual insurance marketplace
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Extending the National Terrorism Risk Insurance Act (TRIA) for 10 years
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

FOR MORE INFORMATION, PLEASE CONTACT:

Joel Wood, SVP, Government Affairs
joel.wood@ciab.com | 202.783.4400

Joel Kopperud, VP, Government Affairs
joel.kopperud@ciab.com | 202.783.4311

Blaire Bartlett, Director, Government Affairs
blaire.bartlett@ciab.com | 202.662.4306



Learn more at ciab.com