

The Council of Insurance Agents & Brokers

The premier association for the top regional, national and international commercial insurance and employee benefits intermediaries worldwide.

THE COUNCIL BY THE NUMBERS

MEMBERS
PLACE

90%

P/C
PREMIUMS

70%

EMPLOYEE
BENEFITS

16.8% 

REVENUE INCREASE
YEAR OVER YEAR

VIRGINIA

HEADQUARTERS:

AHT Insurance (VA - 10)
Ames & Gough (VA - 11)
Hamilton Insurance Agency (VA - 11)
The Hilb Group (VA - 7)

 **\$265.1
MILLION**
IN REVENUE LAST YEAR

21% 
REVENUE INCREASE
YEAR OVER YEAR

 **\$1.90 B
PREMIUMS**
WRITTEN IN 2019

 **1120
EMPLOYEES**

KEY ISSUES:

- Preserving the tax treatment for Employer Sponsored Insurance (ESI)
- Stabilizing the individual insurance marketplace
- Easing ACA Compliance Requirements for Employers
- Combatting rising healthcare costs through transparency
- Reauthorizing and reforming the National Flood Insurance Program (NFIP)
- Providing a safe harbor for insurance agents and brokers operating in states where cannabis is legal
- Developing areas where the federal government can transfer risk

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