

FIGHTING FOR WHAT IS FAIR

Helping Your Business Recover
COVID-19 Insurance Claims



Fair is fair.

If your organization's insurance provider has denied your claim, you have another option.

Fight back.

Across the nation, businesses rely on insurance as a financial safety net against risk and catastrophe. Now as businesses seek to survive and recover during the COVID-19 pandemic, many insurers are denying payment for the losses incurred largely as a result of the public health restrictions imposed by state or local governments.





You need a team that will work
tirelessly and tenaciously
on your behalf.

A national coalition of sophisticated, experienced law firms has established a dedicated team of attorneys to help companies and organizations recover operational losses and damages in the wake of COVID-19. With a longstanding reputation for success in complex litigation, including class actions and arbitration, collectively, these firms have secured billions of dollars in settlements and judgments in high-profile matters from the insurance industry, under many different types of policies.

Currently, the team is engaged with a wide range of businesses and organizations — educational institutions; real estate companies; and the owners and operators of hotels, restaurants, movie theaters, shopping centers,

apartment complexes and entertainment venues — to substantiate and, if necessary, litigate business interruption claims.

These attorneys are uniquely qualified to support clients in these disputes, armed with a deep knowledge of the denial and delaying strategies used by insurers. Several members of the team have served as counsel to large national insurance companies, providing a valuable perspective on how to build the strongest case on behalf of their clients.

Through this collaborative approach, the firms have all the necessary resources to efficiently and effectively serve a full range of client needs, from the largest corporations to the smallest of businesses.



The Basics

Businesses are being stymied by ambiguous language that seeks to exclude coverage in the event of a virus or pandemic.

You pay premiums to cover your losses and expenses if your business is affected by a catastrophic event such as COVID-19.

Most business insurance policies can cover profits, operating expenses, wages, taxes, loan payments and even the cost of transferring operations to new locations.

Property and casualty insurance companies reportedly retain cash reserves of more than \$800 billion.

Insurance coverage disputes can center on arcane or obscure wording within policies. Often, insurance companies will interpret such wording against their premium-paying customers. Legal actions and regulatory requirements can force insurance companies to honor their policies.

Commercial policies often explicitly provide for coverage related to business interruption or offer special policy coverage, including for business stoppages ordered by civil authorities. However, during the current crisis, many insurance companies are ignoring these provisions while denying coverage — even if there are specific provisions for coverage in the event of contamination.



The Firms

DiCello Levitt Gutzler

(Chicago, Cleveland, New York and St. Louis)

DiCello Levitt attorneys are among the most renowned in the nation, with decades of courtroom experience in some of the highest-profile matters in U.S. history. The firm is revered by clients and respected by defense counsel for a consistently aggressive, attentive and creative approach in the courtroom and at the negotiating table.

The Lanier Law Firm

(Houston, New York, Los Angeles and Oklahoma City)

The Lanier Law Firm is nationally recognized for record-setting, substantial verdicts in cases involving corporate liability. Backed with this experience and success, the firm has also built substantial expertise in representing business and corporate entities, often against larger competitors that use unfair and unlawful business practices.

Burns Bowen Bair

(Madison, Wisconsin)

The principals of Burns Bowen Bair focus on insurance recovery for a range of market sectors and industries. Among other notable representations, the team recently represented the board of directors of one of the world's largest banks in a front-page-headline engagement that resulted in the largest insurance-funded settlement of a shareholder derivative action in history.

Daniels & Tredennick

(Houston)

Daniels & Tredennick is a Houston-based trial firm with more than 20 attorneys focused on resolving commercial disputes, with extensive experience representing policyholders in coverage and claims disputes in state and federal courts across the U.S.

Saltz Mongeluzzi & Bendesky

(Philadelphia)

Saltz Mongeluzzi & Bendesky is known for handling high-profile cases around the country. The firm's reputation for success is built on an impressive list of settlements, as well as, the firm's record-setting verdicts at trial. The team is known as relentless advocates who are never afraid to take a case to trial.



Burns | Bowen | Bair





Why Hire Us?

In 2020, **DiCello Levitt Gutzler** co-founder Adam Levitt was recognized as a pioneer in technology litigation by the National Law Journal. Additionally, the publication cited Amy Keller in its selection of Privacy/Data Breach Practice Group of the Year and honored her as one of the “Elite Women of the Plaintiffs’ Bar.” Adam Levitt and Mark DiCello have also been honored by their 2018 inclusion in the National Law Journal’s list of “Elite Boutique Trailblazers,” cited for their track record of remarkable success, delivered with passion, perseverance and commitment to making a significant difference on behalf of victims of injustice.

The Lanier Law Firm, led by Mark Lanier, has been responsible for some of the largest jury verdicts in the U.S. over the past several years, including a verdict of \$4.69 billion against one of the world’s largest corporations. Mark Lanier is consistently listed among America’s Leading Lawyers for Business by Chambers USA and is frequently recognized as an elite trial lawyer each year by the National Law Journal.

Insurance companies have paid more than \$1 billion to clients represented by **Burns Bowen Bair**, one of the nation’s leading commercial insurance coverage law firms in the country, on behalf of business policyholders. Tim Burns and the firm’s attorneys represent corporations, boards of directors, investment funds, public entities, professional firms, unions, Native American tribes, hospitals, bankruptcy trustees, churches, plaintiff classes and individuals in complex coverage, bad-faith, financial fraud and counterparty disputes with insurance companies.

Attorneys at **Daniels & Tredennick** have represented clients in all 50 states. Douglas Daniels has handled cases as lead advocate in a dozen states and six foreign countries. The firm has more than 100 years of combined experience practicing law. Daniels & Tredennick attorneys come from a variety of backgrounds, having been involved in public service, education, large law firms and boutique personal injury firms.

Saltz Mongeluzzi & Bendesky is consistently recognized as one of the nation’s premier trial firms. The firm has recovered over \$2 Billion against some of the world’s largest corporations and insurance carriers. Firm founder Bob Mongeluzzi and partner Jeff Goodman are regularly involved in “bet the company” litigation throughout the United States and have been lead counsel in some of the nation’s most complex litigation matters.

The Team

The founders and leaders of each firm are **intimately involved** in this initiative.



Mark Lanier

Consistently recognized as one of the top civil trial lawyers in America, Mr. Lanier is perhaps best known for high-profile and precedent-setting verdicts against major corporations. He brings passion, creativity and an unparalleled ability to connect with juries in courtrooms across the nation, recovering more than \$20 billion in verdicts and settlements during his distinguished career.



Adam Levitt

One of the nation's leading advocates for plaintiffs in commercial litigation and class actions, Mr. Levitt served as co-lead counsel and recovered more than \$1.7 billion for plaintiffs in three of the largest biotechnology class actions in history. He has pursued actions on a wide variety of claims and served on the Plaintiffs' Steering Committee in significant litigation arising from a historic automotive emissions scandal, ultimately helping secure a \$16 billion settlement.



Tim Burns

Offering a deep understanding of insurance law and the insurance industry, with a broad understanding of the civil litigation system, Mr. Burns has built an impressive record in litigating insurance recovery claims at three of the largest law firms in the nation, leading trial teams that obtained more \$1 billion in settlements and judgments from the insurance industry during the past decade.



Douglas Daniels

With more than two decades of trial experience, Mr. Daniels has appeared in courtrooms across the nation, handling hundreds of business-related cases as a lead advocate in more than a dozen states and six foreign countries.





Alex Brown

A former partner with one of the oldest and largest corporate defense firms in Texas, Mr. Brown now applies that experience as he successfully represents companies and individuals as plaintiffs in federal and state courts. He has served as an integral member of trial teams that have recovered billions of dollars in verdicts and judgments in just the past five years.



Mark DiCello

Recognized for building a national practice representing individuals and businesses, Mr. DiCello has successfully tried mass tort and product liability actions across the nation. In recent years, he has been appointed co-lead counsel in a number of multidistrict litigation dockets involving defective medical and pharmaceutical products.



Amy Keller

Ms. Keller has experience successfully litigating a variety of complex litigation cases in leadership positions across the U.S. She focuses her practice on class-action litigation and consumer protection matters in particular. Ms. Keller has litigated a wide range of product liability, data privacy, design defect, employment and food-labeling cases in courts throughout the country.



Ralph "Skip" McBride

During his 40 years in the legal industry, Mr. McBride has helped develop the insurance and banking litigation practices for one of the largest law firms in the nation. He continues to represent corporate clients, including banks, energy and insurance companies, as well as individuals in a wide range of business litigation matters, and serves as a trustee for numerous philanthropic and nonprofit organizations.



Monica A. Cooper

Ms. Cooper is a trial lawyer with both civil and criminal experience. She is engaged in litigation involving commercial disputes, product liability and pharmaceutical liability, among other practice groups. Ms. Cooper is a former prosecutor, with more than four years of courtroom experience prosecuting felony and misdemeanor trial cases from jury selection to closing arguments. She has tried more than 20 cases to verdict as lead counsel. Recently, she was part of the Lanier Law Firm trial team that obtained a \$4.69 billion verdict.



Bob Mongeluzzi

Routinely considered one of the best trial lawyers in America, Mr. Mongeluzzi is known for his creativity and aggressive style in the Courtroom. He has set records throughout the country for some of the largest verdicts and settlements in American History in personal injury, wrongful death, and insurance bad faith actions. In 2018, Mr. Mongeluzzi was inducted into the National Trial Lawyers Hall of Fame.



Jeff Goodman

Mr. Goodman is a trial lawyer, known for representing plaintiffs some of the largest cases in the United States. Mr. Goodman routinely works on complex cases involving transportation disasters, construction failures, and insurance disputes. He has been a critical member of the legal teams which have recovered in excess of \$1 billion in his career.

Other **key team members** include:



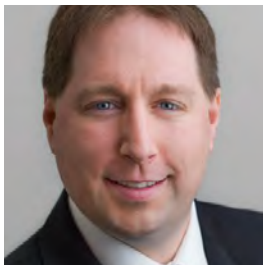
Kenneth Abbarno



Laura Reasons



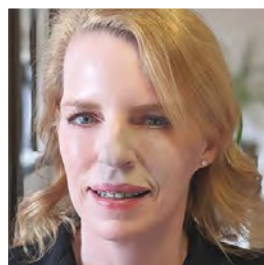
Jeff Bowen



Mark Abramowitz



Mark Hamill



Freya Bowen



Dara Hager



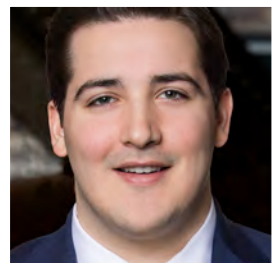
Daniel Ferri



Jesse Bair



M. Michelle Carreras



Samuel Dordick

To Learn More

We are committed to supporting businesses during these difficult times and encourage you to contact us. There is no obligation and we will promptly explain your rights, examine your policy and offer appropriate options for you to consider.

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