









	Open-market NO PANEL	Manual Panel NO LINESLIP	Automated Panel ON LINESLIP
BROKING ACTIONS	<ul style="list-style-type: none"> ✓ Complete multiple submissions, different for each market ✓ Manually review quotes accuracy ✓ Re-key all relevant data into quote comparison ✓ Cut and paste to bespoke quote comparison, suitable for client review 	<ul style="list-style-type: none"> ✓ Single submission format to all markets ✓ Panel Manger manually reviews quote for accuracy with increased efficiency ✓ Re-key relevant data in quote comparison template ✓ Cut and paste to template quote comparison, suitable for client review 	<ul style="list-style-type: none"> ✓ Single submission format to all markets ✓ Upload quotes to LineSlip ✓ Review automated quote comparison to confirm accuracy without re-keying ✓ One-click export of customised, prepopulated quote comparison, suitable for client review
TIME	245 minutes (~4 hours/transaction) 	185 minutes (~2.5 hours/transaction) 	20 minutes/transaction 
REVENUE (ORGANIC GROWTH)	<div>Commission</div> 10-15% <div>Headcount</div> 	<div>Commission</div> ↑ 1-2x <div>Headcount</div> 	<div>Commission</div> ↑ 1-2x <div>Headcount</div> 
MARKET INTELLIGENCE DATA	 Quote data evaporates when cover is bound	 Limited data manually collated by the Panel Manager 	 Comprehensive data automatically extracted from the process, shown live in simple analytics dashboard.
ERRORS AND OMISSIONS	<u>HIGHEST E&O EXPOSURE</u> ✗ No Centralized process ✗ Entirely manual input	<u>MARGINALLY IMPROVED E&O EXPOSURE</u> ✓ Centralized process ✗ Entirely manual input	<u>SUBSTANTIALLY REDUCED E&O EXPOSURE</u> ✓ Centralized & Standardized ✓ Manual input approaching Nil