
COMMERCIAL PROPERTY – PART 1: WEEK 3 AT A GLANCE

OVERVIEW: The three-week Commercial Property unit provides in-depth knowledge and application of commercial property coverages.

Objectives:

- Understand commercial property concepts
- Understand commercial property insurance contracts and be able to analyze them for coverage and gaps
- Know how to identify property exposures and match coverage to the needs of a client or prospect
- Apply the coverage concepts and forms to real world situations

WEEK 3 – FEBRUARY 16 – FEBRUARY 23, 2021

Topics/Activities		Approximate Time	Date/Complete By
Online/Self-Paced	Live Virtual		
Overview of Commercial Property Insurance		20 minutes	Feb 23
Read Overview of Commercial Property Insurance (The Institutes)			
Watch 'Educator Insights' Video: Overview of Commercial Property Insurance			
Complete Workbook Page (optional)			
Take Quiz: Overview of Commercial Property			
BPP Covered Property		60 minutes	Feb 23
Read BPP Covered Property (The Institutes)			
Watch 'Educator Insights' Video: BPP Covered Property			
Complete Workbook Page (optional)			
Complete Bulldog Mechanical Case Study Assignment			
Take Quiz: BPP Covered Property			
BPP Additional Coverages and Extensions		30 minutes	Feb 23
Read BPP Additional Coverages and Extensions (The Institutes)			
Watch 'Educator Insights' Video: BPP Additional Coverages and Extensions			
Complete Workbook Page (optional)			
Watch 'Insights from the Field' video			
Take Quiz: BPP Additional Coverages and Extensions			
Causes of Loss – Basic Form and Broad Form		30 minutes	Feb 23
Read Causes of Loss – Basic Form and Broad Form (The Institutes)			
Watch 'Educator Insights' Video: Causes of Loss – Basic Form and Broad Form			
Complete Workbook Page (optional)			
Take Quiz: Causes of Loss – Basic Form and Broad Form			

Topics/Activities		Approximate Time	Date/Complete By
Online/Self-Paced	Live Virtual		
Causes of Loss – Special Form		60 minutes	Feb 23
	<i>Read</i> Causes of Loss – Special Form (The Institutes)		
	<i>Watch</i> ‘Educator Insights’ Video: Causes of Loss – Special Form		
	<i>Complete</i> Workbook Page (optional)		
	<i>Complete</i> Bulldog Mechanical Case Study Assignment		
	<i>Post</i> response to discussion question		
	<i>Watch</i> ‘Insights from the Field’ video		
	<i>Take</i> Quiz: Causes of Loss – Special Form		
In-Agency Assignment			Mar 9
Review and Application		<i>Attend</i> live virtual session	60 minutes
<i>Complete</i> Reflection/Action Plan			20 minutes