
COMMERCIAL PROPERTY PART 3: WEEK 5 AT A GLANCE

OVERVIEW: The three-week Commercial Property unit provides in-depth knowledge and application of commercial property coverages.

Objectives:

- Understand commercial property concepts
- Understand commercial property insurance contracts and be able to analyze them for coverage and gaps
- Know how to identify property exposures and match coverage to the needs of a client or prospect
- Apply the coverage concepts and forms to real world situations

WEEK 5 – MARCH 2 – MARCH 9, 2021

	Topics/Activities		Approximate Time	Date/Complete By
	Online/Self-Paced	Live Virtual		
Commercial Property Conditions			30 minutes	March 9
	Read Commercial Property Conditions (The Institutes)			
	Watch 'Educator Insights' Video: Commercial Property Conditions			
	Complete Workbook Page (optional)			
	Take Quiz: Commercial Property Conditions (The Institutes)			
Common Policy Conditions			30 minutes	March 9
	Read Common Policy Conditions Form (The Institutes)			
	Complete Workbook Page (optional)			
	Take Quiz: Common Policy Conditions (The Institutes)			
Commercial Policy Endorsements			30 minutes	March 9
	Read Commercial Policy Endorsements (The Institutes)			
	Watch 'Educator Insights' Video: Commercial Property Endorsements			
	Complete Workbook Page (optional)			
	Take Quiz: Commercial Property Endorsements (The Institutes)			
	Post response to Bulldog Mechanical Case Study question			
Factors Affecting Commercial Property Premiums			30 minutes	March 9
	Read Factors Affecting Commercial Property Premiums (The Institutes)			
	Watch 'Educator Insights' Video: BPP Factors Affecting Premium			
	Complete Workbook Page (optional)			
	Take Quiz: Factors Affecting Commercial Property Premium (The Institutes)			
	Post response to Bulldog Mechanical Case Study questions			
Determining Whether the BPP Covers a Loss			60 minutes	March 9
	Read Determining Whether the BPP Covers a Loss (The Institutes)			
	Take Quiz: Determining Whether the BPP Covers a Loss (The Institutes)			
	Watch 'Insights from the Field' video			
Review and Application Live Virtual Session		Attend live virtual session	60 minutes	March 9
Complete Reflection/Action Plan				