

---

## COMMERCIAL GENERAL LIABILITY (CGL) INSURANCE – PART 2: WEEK 8 AT A GLANCE

---

**OVERVIEW:** The three-week Commercial General Liability unit provides in-depth knowledge and application of commercial general liability coverages.

**Objectives:**

- Understand commercial general liability concepts
- Understand commercial general liability insurance contracts and be able to analyze them for coverage and gaps
- Know how to identify general liability exposures and match coverage to the needs of a client or prospect
- Apply the coverage concepts and forms to real world situations

**WEEK 3 – MARCH 23 – MARCH 30, 2021**

Topics/Activities		Approximate Time	Date/Complete By
Online/Self-Paced	Live Virtual		
CGL Supplementary Payments		45 minutes	Mar 30
<a href="#">Read</a> CGL Supplementary Payments (The Institutes)			
<a href="#">Watch</a> 'Educator Insights' Video: CGL Supplementary Payments			
<a href="#">Complete</a> Workbook Page (optional)			
<a href="#">Take</a> Quiz: CGL Supplementary Payments			
CGL Who is an Insured Provisions		45 minutes	Mar 30
<a href="#">Read</a> Who is an Insured Provisions (The Institutes)			
<a href="#">Watch</a> 'Educator Insights' Video: Who is an Insured			
<a href="#">Complete</a> Workbook Page (optional)			
<a href="#">Take</a> Quiz: Who is an Insured Provisions			
CGL Limits of Insurance		60 minutes	Mar 30
<a href="#">Read</a> CGL Limits of Insurance (The Institutes)			
<a href="#">Watch</a> 'Educator Insights' Video: CGL Limits of Insurance			
<a href="#">Complete</a> Workbook Page (optional)			
<a href="#">Take</a> Quiz: CGL Limits of Insurance			
Live Session	<a href="#">Attend</a> live virtual session	60 minutes	Mar 30
<a href="#">Complete</a> Reflection/Action Plan		20 minutes	Mar 30