
COMMERCIAL PROPERTY PART 3: WEEK 6 AT A GLANCE

OVERVIEW: The three-week Commercial Property unit provides in-depth knowledge and application of commercial property coverages.

Objectives:

- Understand commercial property concepts
- Understand commercial property insurance contracts and be able to analyze them for coverage and gaps
- Know how to identify property exposures and match coverage to the needs of a client or prospect
- Apply the coverage concepts and forms to real world situations

WEEK 5 – OCTOBER 12 – 19, 2021

	Topics/Activities		Approximate Time	Date/Complete By
	Online/Self-Paced	Live Virtual		
Commercial Property Conditions			30 minutes	Oct 19
	Read Commercial Property Conditions (The Institutes)			
	Watch 'Educator Insights' Video: Commercial Property Conditions			
	Complete Workbook Page (optional)			
	Take Quiz: Commercial Property Conditions (The Institutes)			
Common Policy Conditions			30 minutes	Oct 19
	Read Common Policy Conditions Form (The Institutes)			
	Complete Workbook Page (optional)			
	Take Quiz: Common Policy Conditions (The Institutes)			
Commercial Policy Endorsements			30 minutes	Oct 19
	Read Commercial Policy Endorsements (The Institutes)			
	Watch 'Educator Insights' Video: Commercial Property Endorsements			
	Complete Workbook Page (optional)			
	Take Quiz: Commercial Property Endorsements (The Institutes)			
	Post response to Bulldog Mechanical Case Study question			
Factors Affecting Commercial Property Premiums			30 minutes	Oct 19
	Read Factors Affecting Commercial Property Premiums (The Institutes)			
	Watch 'Educator Insights' Video: BPP Factors Affecting Premium			
	Complete Workbook Page (optional)			
	Take Quiz: Factors Affecting Commercial Property Premium (The Institutes)			
	Post response to Bulldog Mechanical Case Study questions			
Determining Whether the BPP Covers a Loss			60 minutes	Oct 19
	Read Determining Whether the BPP Covers a Loss (The Institutes)			
	Take Quiz: Determining Whether the BPP Covers a Loss (The Institutes)			
	Watch 'Insights from the Field' video			
Report Back on In-Agency Assignment				Oct 19
Review and Application Live Virtual Session (*This session is at 11:30am ET)		Attend live virtual session	60 minutes	Oct 19
Complete Reflection/Action Plan				Oct 19